



2009 Preliminary Results

March 4, 2010

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Welcome

Bill Burns, Chief Executive Officer

2009 Highlights

- Evolving communication landscape is driving complexity and growing the importance of testing
- Markets showing signs of recovery in the fourth quarter
- We are more focused and at the same time more agile in meeting customer needs than we have ever been
- Released more innovative solutions to market than ever before
- Demand for our wireless test solutions remains strong
- Gained market share
- Strong financial performance in 2009

Key Financial Highlights

102

Book to Bill

(2008: 98)

+6%

Revenue

(2009 revenue: £272.1m)

+14%

Operating Profit

(2009 operating profit: £55.3m)

20.3%

Return on Sales

(2008: 18.9%)

+31%

Free Cash Flow

(2009 free cash flow: £55.1m)

+9%

Adjusted EPS⁽¹⁾

(2009 EPS: 7.11p)

Financial Review

Eric Hutchinson, Chief Financial Officer

Comparative results 2009

| <i>(£ millions)</i> | 2008 | 2009 | YoY % Change | |
|------------------------------------------|--------------|---------------------|---------------------|--------------------------|
| | | | £ | Constant Currency |
| Sales | 257.9 | 272.1 | 6% | (10%) |
| Gross Profit | 166.6 | 180.5 | | |
| <i>Gross Margin</i> | <i>64.6%</i> | <i>66.3%</i> | | |
| Product Development | 45.3 | 47.5 | | |
| Selling & Distribution | 46.7 | 49.7 | | |
| Administration | 25.9 | 28.0 | | |
| Operating Profit | <u>48.7</u> | <u>55.3</u> | 14% | (6%) |
| <i>Operating Margin</i> | <i>18.9%</i> | <i>20.3%</i> | | |
| Finance (Expense)/Income, Net | 2.7 | (1.2) | | |
| Tax Expense ⁽¹⁾ | <u>(5.3)</u> | <u>(8.0)</u> | | |
| Net Income | 46.1 | 46.1 | | |
| Adjusted EPS | 6.24p | 6.91p | 11% | |
| Adjusted EPS Before Items ⁽²⁾ | 6.54p | 7.11p | 9% | |
| Average Shares Outstanding | 738.5 | 667.0 | | |

- Operating profit ahead of expectations
- Gross margin increased by 1.7 percentage points
- Operating profit return on sales 20% compared to 19%

Strong performance despite market conditions

Comparative results - 2009 Fourth Quarter

| <i>(£ millions)</i> | 2008 | 2009 | YoY % Change | |
|------------------------------------------|--------------|---------------------|---------------------|--------------------------|
| | | | £ | Constant Currency |
| Sales | 72.6 | 69.9 | (4%) | (4%) |
| Gross Profit | 49.4 | 46.4 | | |
| <i>Gross Margin</i> | <i>68.0%</i> | <i>66.4%</i> | | |
| Product Development | 13.0 | 11.4 | | |
| Selling & Distribution | 13.8 | 12.8 | | |
| Administration | 6.6 | 4.5 | | |
| Operating Profit | 16.0 | 17.7 | 11% | 6% |
| <i>Operating Margin</i> | <i>22.0%</i> | <i>25.3%</i> | | |
| Finance (Expense)/Income, Net | 0.2 | (0.6) | | |
| Tax Expense ⁽¹⁾ | (1.6) | (2.3) | | |
| Net Income | 14.6 | 14.8 | | |
| Adjusted EPS | 2.04p | 2.21p | 8% | |
| Adjusted EPS Before Items ⁽²⁾ | 2.11p | 2.24p | | |

- Operating profit growth of 6%
- Operating profit return on sales increased to 25%

Order intake recovery, market share gains coupled with best in class operating performance

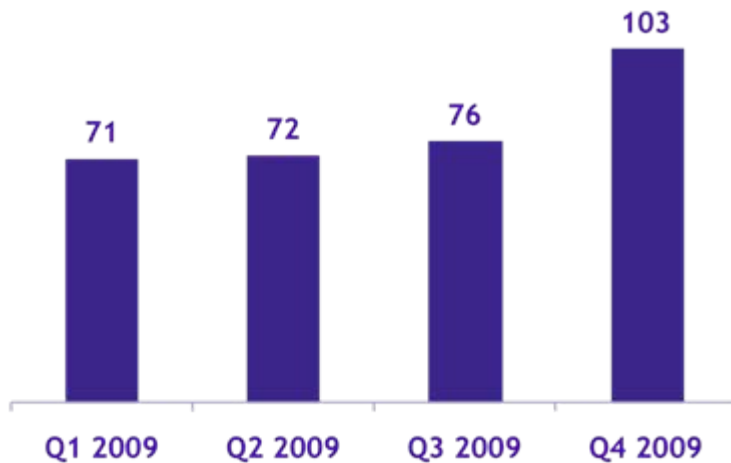
Performance Analysis review

| <i>(\$ millions)</i> | <u>2008</u> | <u>2009</u> | <u>H1 2009</u> | <u>H2 2009</u> |
|---------------------------------|--------------|--------------|----------------|----------------|
| Sales | 353.7 | 316.8 | 153.8 | 163.0 |
| Gross Profit | 256.1 | 231.4 | 109.7 | 121.7 |
| <i>Gross Margin</i> | <i>72.4%</i> | 73.0% | <i>71.3%</i> | <i>74.7%</i> |
| Product Development | 69.8 | 60.7 | 30.2 | 30.5 |
| Other Expenses | 103.2 | 92.4 | 46.6 | 45.8 |
| Operating Profit ⁽¹⁾ | 83.1 | 78.3 | 32.9 | 45.4 |
| <i>Operating Margin</i> | <i>23.5%</i> | 24.7% | <i>21.4%</i> | <i>27.9%</i> |
| Free Cash Flow | 79.4 | 83.4 | 29.4 | 54.0 |
| <i>FCF Margin</i> | <i>22.4%</i> | 26.3% | <i>19.1%</i> | <i>33.1%</i> |

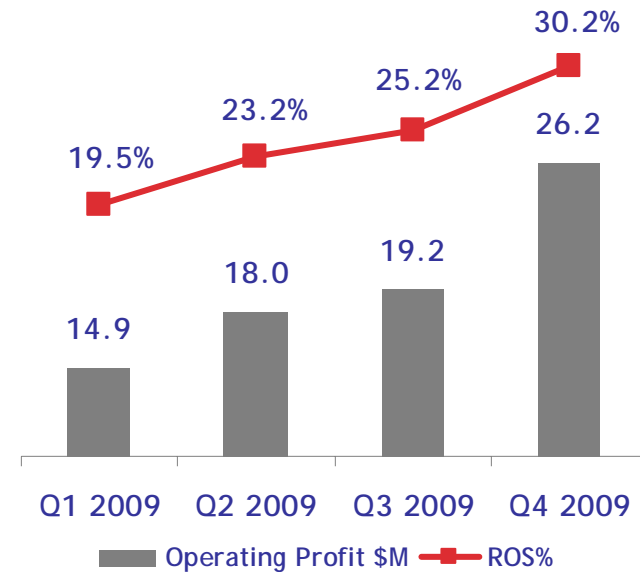
- Improved performance in H2 2009
- Increased gross margin performance
- Operating margin increased to 25% on lower revenue
- Free cash flow benefited from positive credit collections

Performance Analysis - delivering results

Order Intake
(\$ millions)



Operating Profit & ROS
(\$ millions)



- Solid order intake recovery in Q4, growth of 17%
- Book to Bill positive for the year at 102, Q4 118
- Operating profit progressive throughout 2009
- Enter 2010 with a strong order book

Service Assurance review

| <i>(\$ millions)</i> | <u>2008</u> | <u>2009</u> | <u>H1 2009</u> | <u>H2 2009</u> |
|---------------------------------|-------------|-------------|----------------|----------------|
| Sales | 61.9 | 52.6 | 27.4 | 25.2 |
| Operating Profit ⁽¹⁾ | 8.9 | 7.5 | 3.9 | 3.6 |
| <i>Operating Margin</i> | 14.4% | 14.3% | 14.2% | 14.3% |
| Free Cash Flow | 3.7 | 9.6 | 11.6 | (2.0) |
| <i>FCF Margin</i> | 6.0% | 18.3% | 42.3% | (7.9%) |

- Growth in new product sales masked by legacy revenue decline
- Strong demand for industry's first 10 GbE test solution
- Demand for monitoring wireless backhaul networks
- Expecting revenue stability in 2010

Solid Q4 2009 order intake

Systems review

| <i>(£ millions)</i> | <u>2008</u> | <u>2009</u> | <u>H1 2009</u> | <u>H2 2009</u> |
|---------------------------------|-------------|-------------|----------------|----------------|
| Sales | 33.2 | 36.8 | 18.3 | 18.5 |
| Operating Profit ⁽¹⁾ | 4.3 | 5.0 | 2.1 | 2.9 |
| <i>Operating Margin</i> | 13.0% | 13.6% | 11.5% | 15.7% |
| Free Cash Flow | 3.6 | 6.4 | 2.1 | 4.3 |
| <i>FCF Margin</i> | 10.8% | 17.4% | 11.5% | 23.2% |

- Profitability increased in difficult market conditions
- Benefit from exchange rate
- Recession impacted industrial products
- US government healthcare funding controls
- New products introduced gained market share
- Strong free cash flow

Further progress expected in 2010

2009 foreign exchange impact

- Sales increased by £38.9 million
- Operating profit increased by £9.7 million
- 2009 exchange rate of \$1.57 / £
- 15% stronger versus 2008

Adjusted EPS and tax

| | <u>£ million</u> | <u>EPS (pence)</u> |
|---------------------------------------|------------------|------------------------|
| Reported earnings | 58.1 | 8.71 |
| Add: Share-based payment | 0.4 | 0.06 |
| Add: Acquired intangible amortisation | 0.9 | 0.14 |
| Add: Prior year tax | 1.8 | 0.27 |
| Less: Deferred tax credit | <u>(13.8)</u> | <u>(2.07)</u> |
| Adjusted earnings | 47.4 | 7.11 |

- Reported earnings per share of 8.71p
 - £13.8 million tax credit to recognise deferred tax assets
- Effective tax rate in 2010 expected to be 34% in income statement, cash tax paid in line with previous guidance
- Pro forma EPS for 2009 at 34% tax rate is 5.55p

EPS sensitivity analysis

- Pro forma EPS sensitivity to change in underlying Performance Analysis sales

| Sales % change | Pro Forma (pence) | |
|-------------------|-------------------|------|
| | Change | EPS |
| 15% | 1.85 | 7.40 |
| 10% | 1.15 | 6.70 |
| 5% | 0.49 | 6.04 |
| 0% | - | 5.55 |
| (5%) | (0.50) | 5.05 |

- Each 1% change in PA sales changes EPS by 0.10p
- Benefit of operational gearing at higher growth rates

- Sensitivity to exchange rate movements

| \$ / £ Rate | Change | | | Pro Forma EPS (pence) |
|----------------|----------------|---------------------|----------------|-----------------------------|
| | Sales (£ m) | Op. Profit (£ m) | EPS (pence) | |
| 1.40 | 28 | 8 | 0.76 | 6.24 |
| 1.50 | 13 | 4 | 0.36 | 5.84 |
| 1.60 | - | - | - | 5.48 |
| 1.70 | (12) | (3) | (0.32) | 5.16 |
| 1.80 | (22) | (6) | (0.60) | 4.88 |

- Each \$0.01 change in \$ / £ rate changes EPS by 0.03p (approx)

Free cash flow

- 2009 free cash flow of 8.26p per share equals 20% of sales

| <i>(£ millions)</i> | <u>2008</u> | <u>2009</u> |
|-----------------------------------------------|---------------|--------------|
| Net cash flow from operating activities | 47.7 | 61.2 |
| Net interest income | 1.4 | 0.4 |
| Net capital expenditure | <u>(6.9)</u> | <u>(6.5)</u> |
| Free cash flow | 42.2 | 55.1 |
| Share capital | 2.4 | 2.4 |
| Transferred from long-term deposits | 1.2 | 1.4 |
| Cash inflow before dividend and share buyback | <u>45.8</u> | <u>58.9</u> |
| Dividend paid | (3.7) | (7.7) |
| Share buyback | <u>(67.2)</u> | <u>(0.7)</u> |
| Cash inflow/(outflow) | (25.1) | 50.5 |
| Effect of foreign exchange rate changes | 5.8 | (2.2) |
| Closing cash and cash equivalents | 59.7 | 108.0 |

Shareholder distribution

- Ordinary dividend
 - Maintain high dividend cover
 - Sustainable, progressive dividend policy

- final dividend 0.66p per share
- cash required £4.4 million
- total dividend for the year 1.21p per share
- total cash used £8.1 million
- dividend cover 5.7x

Segment and market review

Bill Burns, Chief Executive Officer

Market overview

Growing and Emerging trends

Smartphones represent 15% of all devices sold in 2009. Expected to grow to 20% by 2011.

Cloud computing spending currently \$16B. Expected to grow almost threefold to \$42B by 2012.

Application stores experience explosive growth. Apple tops 3 billion downloads.

Virtualization is implemented on 16% of the world's computing resources. Anticipated to be on 50% by 2012.

High Speed Ethernet port sales equal 3M in 2009. Will quadruple by 2012 to 12 million ports.

Satellite Navigation capable devices surpass the 750M units mark in 2009. Expected to double to 1.5B units by 2015.

Market overview

Impact on our customers



Service Providers focus on network capacity to meet broadband, wireless and enterprise demand

Equipment Manufacturers innovation shifting to growth markets

Enterprise undergoing data center transformation including virtualization and cloud computing

Market overview

Growth opportunities for test and measurement



Complexity in managing converged wireline legacy, next generation wireless and outsourced content delivery networks

Investment in new technologies needed to improve performance and increase network capacity

Quality of experience is an imperative to consumers and enterprise customers

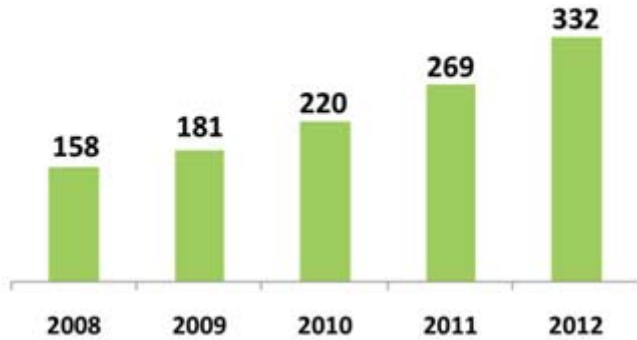
Our strategy



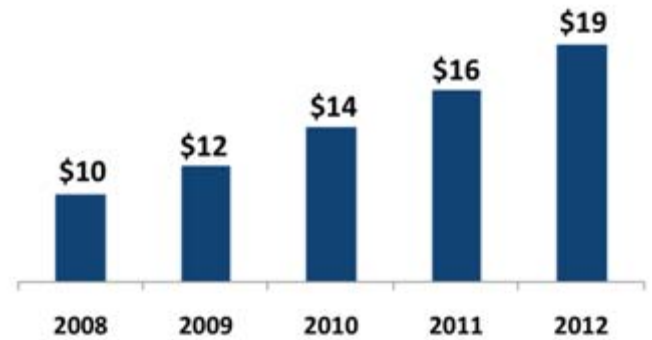
Focus on growing and emerging markets



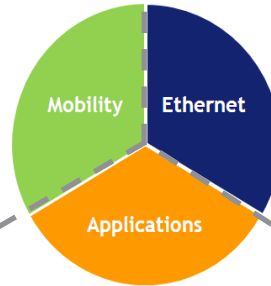
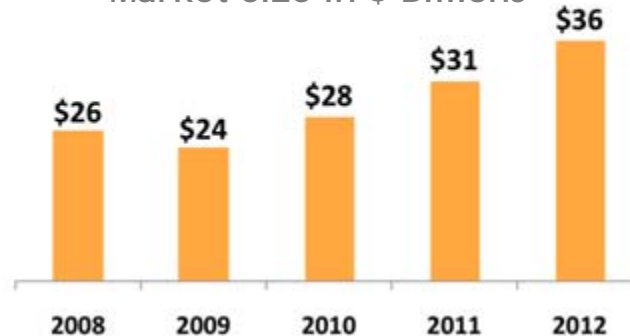
Global Smartphone Shipment in Millions of Units



High Speed Ethernet Market Size in \$ Billions



Application Equipment Market Size in \$ Billions



Represent significant growth opportunities for Spirent

Invest in our solutions portfolio



SPIRENT News Release
IMMEDIATE RELEASE

**LTE
Device Test**

Mobility

SPIRENT News Release
IMMEDIATE RELEASE

**SR5500
Virtual Drive Test**

Mobility

SPIRENT News Release
IMMEDIATE RELEASE

**Landslide
LTE Support**

Mobility

SPIRENT News Release
IMMEDIATE RELEASE

**A-GPS Over the Air
Testing**

Mobility

SPIRENT News Release
IMMEDIATE RELEASE

**Spirent TestCenter
High Density 10 GbE**

Ethernet

SPIRENT News Release
IMMEDIATE RELEASE

**Spirent TestCenter
Virtual**

Ethernet

SPIRENT News Release
IMMEDIATE RELEASE

**1 GbE & 10 GbE
Service Assurance**

Ethernet

SPIRENT News Release
IMMEDIATE RELEASE

**Spirent TestCenter
40 /100 GbE**

Ethernet

SPIRENT News Release
IMMEDIATE RELEASE

**Spirent Multi-GNSS
Portfolio**

Applications

SPIRENT News Release
IMMEDIATE RELEASE

**Spirent NoCode
Test Automation**

Applications

SPIRENT News Release
IMMEDIATE RELEASE

**Tech-X Flex
Field Test Modules**

Applications

and much
more....

We continue to invest in the areas
that matter most to our customers

Innovation



Landslide
Mobile Packet
Core



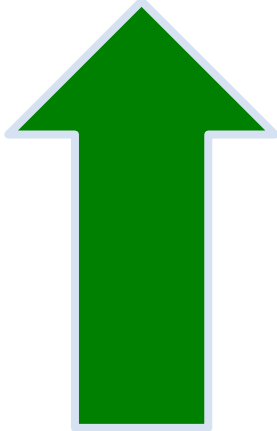
SR5500
Faders



LTE
Mobile Device
Test System



5% of
Bookings
in 2009



Spirent continues to lead the test and measurement market in innovation



'Right Solution' at the 'Right Time'



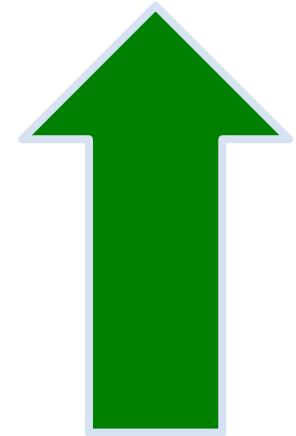
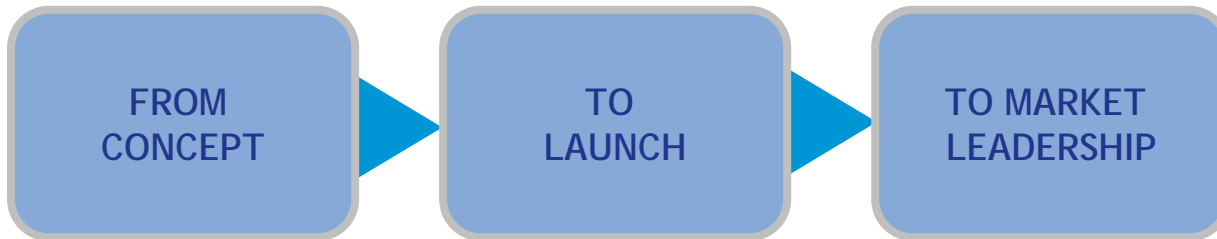
40/100 Gb Ethernet



Highest Scale and Performance 40/100 GbE Test Solution Available

3 customer wins in Dec 2009

Total Time to Market: 5 Months

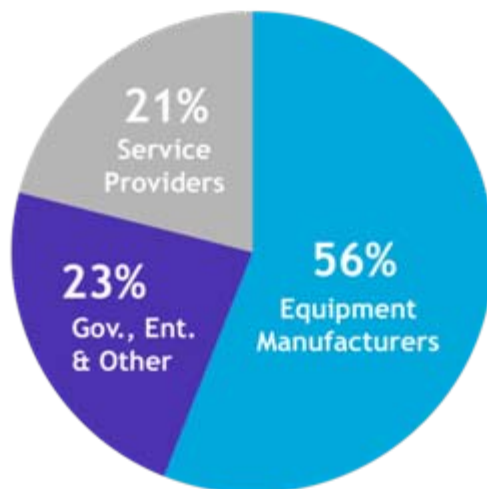


Bringing solutions to market at the 'right time' is a key to our success

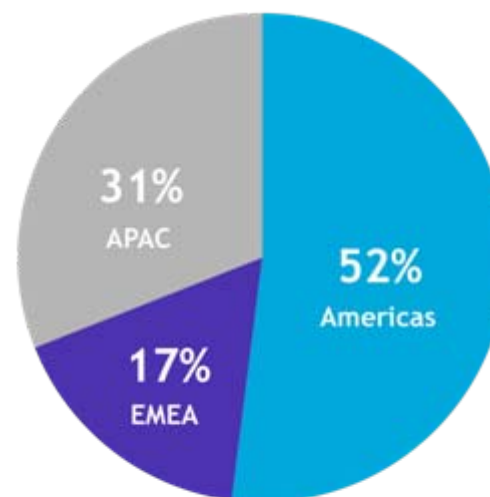
Global Reach



Performance Analysis
2009 Orders by Customer Type



Performance Analysis
2009 Orders by Geography



- Diversified and loyal customer base
- Addressing the needs of our customers on a global scale
- Gained market share globally in 2009

Well positioned to capitalise on
shifting global demand

2010

- Telecom / IT recovery is having a positive impact on test and measurement spending
- Positive momentum as we enter 2010
- Today's solution portfolio aligned with customer needs
- Our innovation is focused on the areas that matter most to our customers
- Continue to manage expenses thoughtfully as economy recovers
- Outpace market recovery by growing market share



SPIRENT[®]

Communications